ABOUT BECHTLE

Founded in 1983, Bechtle has expanded across Europe with over 85 system houses and IT ecommerce operations in **14 countries**. In Belgium, our journey began in 2000, and today, we operate from **four locations**, generating **€400 million** annually.

Our strength lies in reliability, availability, and a proactive approach. With 150+ employees from 15 nationalities speaking 20+ languages, we prioritize customer-centric solutions. Our vendor-neutral approach ensures the best technology fit for your needs.



OUR SERVICES



Hardware

We can equip your business with future-proof hardware for a smooth-running IT infrastructure and offer bespoke advice on the selection of the right products from a wide range.



Software

Be it collaboration, document management, IT security or product development, having the right software is crucial for a business to remain competitive in the future. We can find the right solution for you.



(€+)

Managed services

As a reliable, experienced partner, we take a 'managed everything' approach to assuming responsibility for your

leaving you free to focus on your business.

Financial services

We bridge the gap between IT and finance, provide flexibility

contracts, guarantees, licence

management and insurance.

and handle maintenance



IT security

It is more important than ever to protect against cyberattacks. With more than 500 experts, we can make a crucial contribution to improving the technical, organisational and procedural resilience of a company.



Cloud

Cloud environments are a decisive factor in modern IT infrastructure. We specialise in private, public, hybrid and multi-cloud scenarios and offer a complete range of managed cloud services.



Artificial intelligence

Al is both a key future technology and a challenge. We handle conceptualisation and implementation and take charge of data integration, analysis and strategy.





Circular IT

We take responsibility for sustainable digitisation. This also involves IT life cycle management including data deletion, reconditioning and environmentally responsible disposal.

Audiovisual solutions

We provide cutting-edge audiovisual (AV) solutions that transform your meeting rooms into dynamic hubs for effortless collaboration. Our expertise ensures that every meeting, presentation, and video call is seamless, allowing teams to focus on what truly matters.

- Leading brands: Access enterprise-grade AV equipment, including Microsoft Teams, Zoom, and Google Meet-compatible conference appliances, wireless presentation devices, microphones, speakers, and video/sound matrices.
- Administrative services: Efficient AV asset management through our self-service web portal, supported by flexible billing options.
- **Technical services:** Professional installation, staging services, and tailored training sessions to maximize the potential of your new technology.
- Logistical services: From on-time delivery to asset management, buffering, and storage, we handle all logistics to ensure a smooth AV experience.

Printing solutions

We offer comprehensive and independent printing solutions designed to streamline workflows, enhance productivity, and reduce costs. Whether you're a small hospital or a large organization, we optimize your printing infrastructure for efficiency and sustainability.

- **Consultation and audit services:** Analyzing your current setup with vendors and partners to identify improvement opportunities.
- Enterprise-grade printing devices: Access to top brands such as Canon, HP, Lexmark, and Brother.
- **Standardization of equipment:** Ensuring consistency and simplifying maintenance processes.
- Hardware & software integration: Cutting-edge printing solutions seamlessly integrated into your IT environment.
- **Managed print services:** Proactive print fleet management for reduced downtime, predictable costs, and minimal waste.
- Flexible financing options: Click-pricing models and leasing solutions to ensure access to the latest technology.
- **Eco-friendly solutions:** Sustainable printing options, including energy-efficient devices and eco-conscious consumables.

