

# Introduction to NVISO

Overview of our services & use cases for Shield VZW "GRC"

# About NVISO



## Our Company

NVISO is a pure play **Cyber Security services firm** of 300+ specialized security experts and founded in 2013.

Initially founded in **Belgium**, we've been in **Germany** since 2019, and **Greece** & **Austria** since 2022.

Our mission is to **safeguard the foundations of European society from cyber attacks**.



## Our DNA

**We are proud:** we are proud of who we are and what we do.

**We care:** we care about our customers and people.

**We break barriers:** We challenge the status quo by continuous innovation.

**No BS:** We keep our promises and don't fool around.



## Our Research

**We invest 10% of our annual revenue in research** of new security techniques and the development of new solutions.

### Follow us on:



@NVISO\_security and  
@NVISO\_Labs



blog.nviso.eu/



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A nighttime aerial photograph of Brussels, Belgium. The city is illuminated with warm yellow and orange lights. A prominent feature is a tall, modern building with a glass facade that is brightly lit. The surrounding urban landscape is dense with various buildings and streets.

**CYBER  
SECURITY**

**CHALLENGE**  
BELGIUM

A nighttime aerial photograph of Berlin, Germany. The city is illuminated with warm yellow and orange lights. A prominent feature is a tall, modern building with a glass facade that is brightly lit. The surrounding urban landscape is dense with various buildings and streets.

**CYBER  
SECURITY**

**RUMBLE**  
GERMANY

AN INITIATIVE FROM

**nviso** 



# Our expertise

We lead the way and actively teach others, a testament to this are the SANS courses we (co-)author and instruct:



## SEC575

### Mobile Pen. Testing

Since 2019, NVISO experts are the lead authors of the SANS SEC575 course "Mobile Penetration Testing & Ethical Hacking".

NVISO experts maintain 6 days of courseware of this 6-day course.



## SEC598

### Security Automation

Over the course of 2021 and 2022, NVISO has developed a new SANS course focused on Security Automation. Released in 2023.

NVISO experts maintain and develop 6 days of courseware of this 6-day course.



## SEC599

### Purple Team Tactics

In 2018, NVISO experts were lead authors of one of the first purple teaming courses, "SEC599 - Defeating Advanced Adversaries - Purple Team Tactics & Kill Chain Defenses".

NVISO experts maintain 5 days of courseware of this 6-day course. We also actively teach it worldwide.



## SEC699

### Advanced Purple Team

In 2020, NVISO experts developed a follow-up course to SEC599, labelled SEC699, which focuses more on automated adversary emulation using CALDERA.

NVISO experts maintain 5 days of courseware of this 6-day course. We also actively teach it worldwide.

# Our expertise

We share our know-how with the community



## Public Conferences



Our research results have been **presented at well-respected security events** and conferences including Black Hat, BruCON, OWASP, FIRST, and many more.

## Knowledge Sharing Sessions



Our **brown bag sessions** are **free-of-charge lunch talks** in which our experts pass on their knowledge to colleagues and customers.

Our team does not only have the knowledge required to teach, but also the expertise to **convey complex material to their audience in an understandable, engaging and fun way** without being too overwhelming.

Curious to join a session, or have us organize a private session for your team? Let your NVISO contact know!

## Our Blog & Open Source



We love to write about the things we are most passionate about! Our blog features innovative content from each of our different services lines: <https://blog.nviso.eu>.



We strongly believe in **sharing our work** with the community & **giving back**. We continuously **release & maintain security tools** for use by other professionals, write & share our **detection rules**, develop **new technology integrations**. Our work is freely available on GitHub: <https://github.com/NVISOSecurity>

# Market trends

What our clients are asking us and what we're investing in.

Disclaimer: General Intro on NVISO - not all of the below are eligible under Shield (yet)



## Incident Readiness



CSIRT Service  
24/7 on-call support

Incident & Crisis  
Governance  
DRP / BCP

Backup Readiness  
Strategy, Assessment

Ransomware  
resilience package  
Playbooks, BCP & DRP update

## Attack Surface Management



Managed  
Detection & Response  
Incl. Managed Vuln Mgt

Third-Party  
Risk Management  
optimization and automation

## Security Automation



Cloud engineering &  
automation  
(mostly Azure, AWS)

SOC Automation  
Our NITRO service runs on  
Cortex XSOAR

## Adversary Emulation



Scenario-based  
penetration test

Red Teaming

Automated Purple  
Teaming

## Regulation



NIS2 Implementation  
ISO27001, BSI (DE), Cyber  
Fundamentals (BE)

DORA Implementation

ISO27001  
Certification Support

SWIFT CSP Support

Executive Briefings

## AppSec



Threat Modelling

SSDLC  
Implementation

SSDLC  
as a Service

# We Support You Throughout the Entire Cyber Security Incident Lifecycle

Define & deliver your cyber strategy

Disclaimer: General Intro on NVISO - not all of the below are eligible under Shield (yet)



## PREVENT



- Governance, Risk & Compliance
- Software Security
- Infrastructure & Cloud Security
- Intrusion testing & red teaming
- Awareness & training

## DETECT



- Managed Detect & Respond
- Compromise assessment & threat hunting
- SOC design & maturity
- Security analyst support

## RESPOND



- Managed Detect & Respond
- Incident Response
- Digital Forensics
- Malware Analysis



NITRO is NVISO's Managed Services platform. Leverage NVISO's expertise at scale, combined with best-of-breed technology.



Our Research & Development cell fosters innovation and manages technology development projects that empower our services.



# **Cyber Strategic Advisory & GRC Ops**



# Define & Deliver a Cyber Strategy



## Small & Medium Bus.



## Enterprise



### Your Cyber Security Roadmap

Light or extended, based on NVISO Rapid Assessment, ISO27k, CIS20, NIST CSF...



### Governance

- Define Cyber Security Strategy framework
- Implement, diagnose & improve cyber governance



### CISO as a Service

- A SPOC complemented by our pool of experts
- Accelerators (ISO27k-compliant docs, awareness enablers, incident response playbooks, ...)
- Packaged Solutions (Vuln. Mgt as a Service, Azure Sec. Monitoring as a Service, SOC-as-a-Service, Awareness as a Service, ...)



### Risk

- Vendor Risk Management (TPRM)
- Compliance Risk Assessments
- Security Audits
- On-demand risk assessments based on ref. models



### Compliance

- Expertise in regulation (NIS2),
- fin. regulation (EBA, PCI, ...) & trust services (eIDAS)
- Product security compliance (CRA)
- Extensive experience with leading standards



### ISO27k & Compliance Support

We help you achieve certification  
e.g. ISO27k, CyFun, ETSI319401/eIDAS, ISA62443, SWIFT CSP, ...

# Our approach

Defining your strategy and help you implement it

Possible under Shield GRC



## DEFINE



## IMPLEMENT

- 1 Risk / Gap Assessment  
Based on NVDISO Rapid Assessment method  
for ISO27k, CyFun, CIS18, NIST CSF...

Pool of Experts



- 2 Cyber Security Roadmap  
3 years planned & budgeted



Accelerators



Packaged Solutions

- 3 Validation & Governance Kick Start

# Our Approach

We propose to develop a Cyber Security Roadmap based on the following set of activities:



## Step 1

### Identify Control Gaps

We evaluate each control with your experts. By controls, we mean the technical security measures or the functional procedures in place to cover a certain security risk. This ranges from secure configuration of your systems, to a process to ensure patches are implemented timely or security awareness training of your staff.

## Step 2

### Prioritize based on threats

We identify actual threats for your organization, as well as your business priorities: this will help us prioritize your action plan in a risk-based fashion.

## Step 3

### Design & Validate Roadmap

- Consolidate all actions into a work packages
- Prioritize based on risk and organize over the next 3 years (roadmap)
- Document into a repeatable risk assessment and detailed program plan
- Present and validate roadmap with management

# Define & Deliver a Cyber Strategy

## Illustrative Example - Threat-Based NIS2 Compliance

Possible under Shield GRC



2024

2025

2026

Stream 1: Formalization of Security Processes & Management Involvement

Stream 2: Security Awareness (at all levels)

Stream 3: Asset inventORIZATION (focus on IT & OT assets)

Stream 4: Security Incident Readiness & Response (to accommodate NIS2 Reporting obligations)

Stream 5: Vulnerability Management (on IT & OT)

Stream 6: Security of the Supply Chain (SSDLC, Third Party Security, ...)

Stream 7: BCM, Disaster Recovery & Backup Security

Stream 8: Data Security (classification, labelling, encryption, ...)



## IMPLEMENT

Possible under Shield GRC



We assist  
you with...



We balance  
budget &  
flexibility



### ROADMAP EXECUTION

*Implement or monitor defined actions*



### DAY TO DAY QUESTIONS

*Handle incoming security & privacy questions*



### SPARRING PARTNER

*Acting as a sounding board for security projects*

**We operate in a fixed capacity mode** – We want you to know what to expect in terms of presence and of budget: this is why we usually offer a fixed capacity of the CISO per week. We are present on fixed days, and we have fixed status meetings together, to keep you in control.

**We ensure contractual agility** – You may also need extra capacity at certain moments: we ensure sufficient agility through a contractual agreement where we can increase our presence or mobilize experts (within 4 to 6 weeks) based on your simple written request / approval, based on a rate card and discount model agreed in advance.





## IMPLEMENT

Possible under Shield GRC



Our team features world-class security experts that supports the implementation of the program

### Pool of Experts



Our people speak at some of the world's most prestigious security conferences  
And regularly speak on security for the Belgian cyber and business community.





# IMPLEMENT

Disclaimer: only for illustrative purposes - not all of this is possible under shield (yet).



We have built a set of accelerators and services that enable us to rapidly deliver at an affordable cost.



## Basic Security Framework

Policy, Code of Conduct, Risk Assessment kit



## Architecture Check

Light and Advanced Security Architecture Review Method



## Incident Response Readiness Check



## Cloud Reference Architectures



And many others Policies, procedures, and much more.



## MDR (Managed Detect & Respond)



## Vulnerability Management as a Service



## Awareness as a Service



## 3<sup>rd</sup> party risk mgt as a Service



## Incident Response Retainer



# Technical Preventive Security

# Preventing Incidents

## Security Architecture reviews on multiple levels



Within Nviso we have experts on multiple levels, **our standard security architecture review includes multiple levels** so we can apply the **defense-in-depth approach**. Fully understanding your environments starts with understanding the architectural model implemented and the design decisions that were made, this includes mapping data flows, account management and overall architecture. Based on the **selected services we will perform an in-depth GAP assessment** on network configuration and/or system level according to best practices and industry standard such as the CIS top 20.

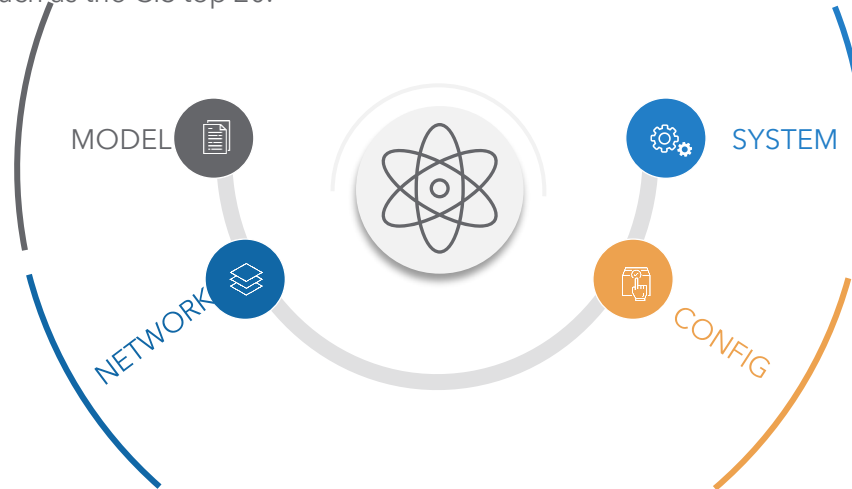
### Architectural Model

An assessment and review will be performed based on the current state of the network and maturity related to security architecture.

### Network Architecture

Reviewing the level 3 design and focus on perimeter and internal network controls to identify potential single point of failures or misconfigurations.

-  Firewall rule-set review (option)
-  DDoS Resiliency (option)



### System Reviews

Proven guidelines will enable you to safeguard operating systems, software and networks that are most vulnerable to cyber attacks.

### Configuration reviews

Every customer has specific security technology in place. Our configuration review is a more in-dept analysis per technology to find security misconfigurations.

*These services are part of our standard model, but ad-hoc and more specialized reviews can also custom scoped and requested!*



# Preventing Incidents

## Cloud Security Projects



In case you are thinking about **moving towards the cloud** or you are **already in the cloud** NVISO can assist you in both cases. Our cloud security services can range from an integrated security design in your new environment to reviewing your current infrastructure via our standardized security assessment.

### Cloud Security Assessment

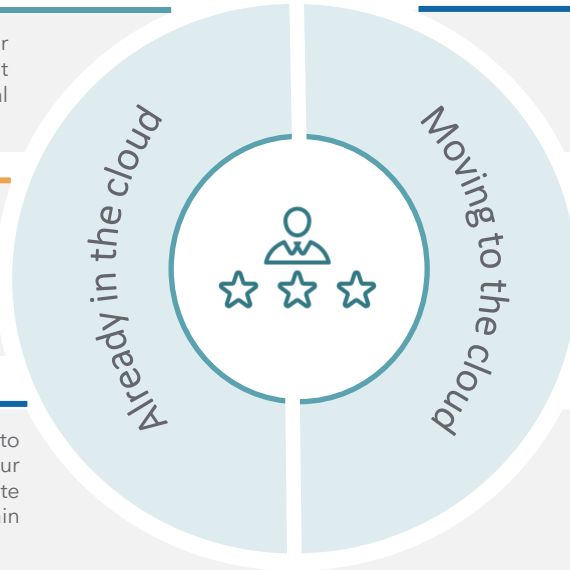
**How secure your current environment is?** Our assessment provides you an overview about your current exposure, missing security controls or typical misconfigurations within cloud environments.

### Cloud Security Assurance

As your cloud environment is changing, you will need to review and adapt your security requirements continuously. After **an intake of the current setup** our security architects will **review changes and support your operational teams**.

### Cloud Security Compliance

As new cloud resources are deployed, you will need to ensure that **compliance** of each cloud resource to your **corporate security standard**. NVISO can help you create automated compliance checks and reporting to gain visibility and additional compliance rules.



### Cloud Security Design

NVISO can assist **you within the design process to integrate security in your design** based on your requirements, industry best practices and our technology expertise.

### Cloud Security Assurance

Continuously integrate our security expertise in your cloud environment. During the design phase we will **define and review the security controls**, in a later stage our security architects review **ongoing changes and support your operational teams**.

### Cloud Security Roadmap

**Define the security roadmap** for the cloud services used withing your organization through workshops and setup cloud infrastructure for your organization defining **quick wins and structural recommendations**.



# Preventing Incidents

## Preventing Incidents



At NVISO, we have a dedicated team that is specialized in both giving security advice and performing assessments on both applications and infrastructure. As a **world-class provider of security assessment services**, we ensure our methodology meets the highest quality standards and thus ensure it is based on several internal and external sources.

### Methodology



The SANS **security assessment & penetration testing courses**,



The community driven **Penetration Testing Execution Standard (PTES)**.



The **OWASP Testing & Code Review guides**.



The results of **our own Research & Development activities**.

### NVISO Security Assessment Methodology

### Portfolio



Web application assessments



Mobile application assessments



Infrastructure assessments



Wireless & WiFi assessments

### Standard assessments



Social engineering



Internet of Things assessments



Physical security



Red / Purple teaming

### Advanced assessments

# Technical Preventive Security

## Illustrative Examples

Possible under Shield GRC



### Medical Device Product Security

1. Pentesting and threat modeling of Medical Printers
2. Pentesting and threat modeling of Medical Telemetry & Monitoring system
3. Pentesting and threat modeling of Medical Implants

### Hospital Security Assessments

1. Several pentesting and Red Teaming exercises for hospitals
2. Specific technical assessments/reviews, such as Ransomware Readiness assessments, for hospitals.

*We understand your technological complexities (on device as well as within the wider healthcare environment) and how to secure these.*

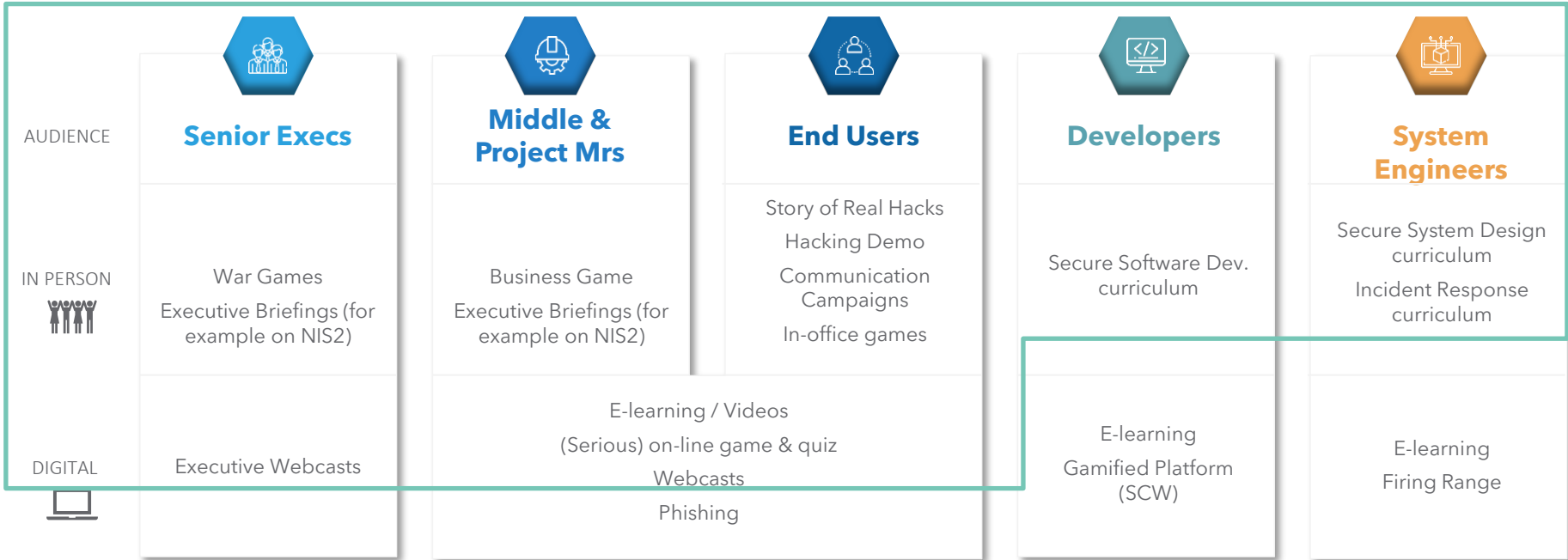


# The Human Factor

# Preventing Incidents

## Security Awareness

We assist organizations of all size in creating a **cyber culture** at all levels, mixing **proven communication techniques** with **original in-person and digital solutions**.





# Incident Readiness

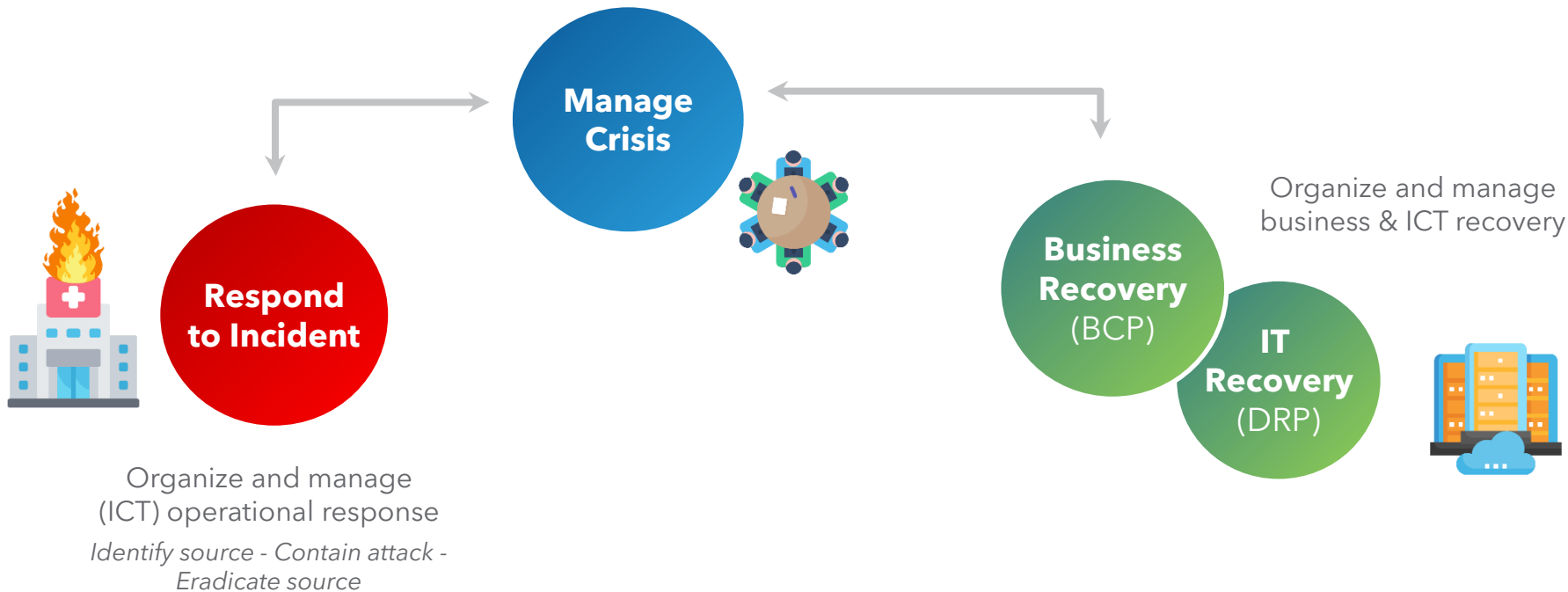


# Responding to an incident : a threefold approach

Possible under Shield GRC



Make key business decisions to ensure **Business Continuity**  
Steer External & Internal **Communication**



# Our Incident Readiness offering

We help you be incident ready. Ready to respond efficiently to an incident, to reduce its impact. We work on **incident response** (operational handling of the incident) and **crisis management** (management handling of the communication and strategic business decisions).

Possible under Shield GRC



## → GOVERN *Crisis & incident response governance; and briefing & training of roleholders*

- Crisis Management
- Incident Management
- BC & DR Governance integration

## → PREPARE *Operational response procedures, and key controls to enhance resilience*

- Standard Operating Procedures / Playbooks
- Readiness Checks
- Quick remediations (AD, backups, forensic readiness)

## → EXERCISE *Train and test plans & people*

- Tabletop Exercises (crisis, incident)
- Recovery Tests
- Attack Simulations & Red Teaming

## → RESPOND *Help you face a cyber attack*

- Nviso CSIRT - Incident Response
- Nviso CSIRT - Crisis Support
- Nviso CSIRT - Forensics

## → EVALUATE *Evaluate effectiveness and completeness of response measures*

- Red Teaming
- Audits
- Remediation projects



Crisis  
Management

Incident  
Management



# Our Business Continuity Management (BCM) Methodology

We leverage the ISO22301 BCM standard and ISO27031 DRP standard, which has founded our own hands-on methodology.

Possible under Shield GRC



## Part 1 - Prioritize Activities

- Business Impact Analysis: define priorities based on RTO (recovery time objective)
- Risk Assessment: identify continuity risks, to reduce them

## Part 2 - Prepare Continuity & Recovery

- Business Continuity Strategy: define needs in terms of People, Facilities, ICT Infrastructure, ICT end-user equipment, and third parties.
- Business Continuity Policy: defining your BCM methodology and obligations
- Plan Development:
  - Activity Recovery Plans: Develop operational recovery plans for highly-critical activities
  - Business Continuity Master Plan: your central plan. Defines how to activate and manage BCM mechanisms when a disaster strikes. Includes definition of supporting governance mechanisms, roles & responsibilities.

## Part 3: Exercise

- Define test plan
- Execute tests: BCM Test, DRP Test and Crisis Mgt / Incident Mgt test



# Incident Readiness

## Illustrative Examples - Business Continuity & Incident Readiness

Possible under Shield GRC



### Business Continuity & Disaster Recovery Planning

1. Development of a BCP & DRP for one of the largest hospitals in Belgium. Focus on "Minimum Viable IT".
2. Creation of a disaster recovery plan for a hospital.

### Incident & Crisis Management

1. Creation of incident response plans, tailored to the needs and dependencies of a hospital.
2. Simulation of table-top exercises with hospitals to verify the organizational & stakeholder readiness to deal with incidents.

*We understand the impact of an incident, or crisis on your activities. It's not only about the financial impact.... We're talking about the lives of people.*

**Conclusion: Why NVISO?**



# Wrap-up - Why NVISO?



1. Our focus is cybersecurity and our mission is **to safeguard the European society from cyberattacks. The Healthcare sector is a critical sector within this society** and we are extremely eager to help the Shield community to better prepare against cyber attacks.
2. We can advise your **strategically**, but are **pragmatic** and think **threat-based** to advise you on **compliance**. We can help you define and implement your roadmap and help you to manage & reduce cyber risk & to achieve NIS2 compliance (ISO27001 or CyFun).
3. We **understand threats the healthcare sector is facing** and **technical expertise** is deep-rooted in our organization and based on our relevant experience in the healthcare industry.
4. We're committed to **increase awareness**, in the Shield community and its members and to **prepare you better detect and respond to security incidents**.

# HACKED ?

CALL

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